SUMMARY OF QUALIFICATIONS

Extensive experience in nonprofit leadership; exceptional communication skills; history of success through collaboration; demonstrated excellence in team-building and in working with diverse partners.

WORK EXPERIENCE

Senior Manager of Finance and Operations, May 2018 to present UP Partnership, San Antonio, TX:

- Responsible for controller functions including bookkeeping, accounting, annual independent audit, financial reporting, and supervision of accounting vendor
- Partner with Senior Director of Investment and Sustainability to build, launch, and maintain policies and processes for: financial management; procurement; grant and contract development, execution, and reporting; data security; IT security
- Manage facilities, accounts payable, PEO vendor, and insurance coverage
- Partner with the Senior Director of Investment and Sustainability to create and monitor agency and program budgets

Executive Director, 2013 to 2017

North Carolina Public Health Foundation, Raleigh, NC:

- Guided development, executed and then assessed progress towards the Foundation's strategic plan
- Prepared and managed \$3.5 million budget
- Improved relationships with implementation partners and funders

Executive Director, 2012 to 2013

Raleigh/Wake Partnership to End and Prevent Homelessness:

- Led initiatives to increase efficiency and effectiveness of homeless service delivery system comprised of more than fifty agencies
- Collaborated with partners to institute systems change and increase adoption of best practices
- Supported Board efforts to increase transparency, heighten issue awareness and broaden support

Community Chapter Executive, 2010 to 2012

American Red Cross, Carolina Piedmont Region:

- Guided three chapters serving over 385,000 residents of Gaston, Lincoln and Cleveland Counties
- Consistently met or exceeded revenue and expense targets, ensured exceptional service delivery and expanded and improved community relationships
- Served as the chief fundraiser and managed a portfolio of major gifts donors

Executive Director, 2004 to 2010

American Red Cross, Gaston County Chapter:

- Grew agency revenues 35% over four years through increased United Way allocations, grant awards and expanded program services
- Established and strengthened partnerships (e.g. health department, social services, emergency management) to expand reach and improve capacity

Area Director, 2003, American Lung Association, Charlotte, NC:

- Directed operations, supervised staff and managed volunteers of ten-county area office
- Partnered with Carolinas Medical Center, area businesses and local/national celebrities to deliver summer children's camps and awareness-raising events

Director, North Carolina Tobacco Initiatives, 2000 to 2003 American Cancer Society, Raleigh, NC:

- Spearheaded interagency team which secured allocation of \$1.15 billion into state trust fund for health
- Through collaborative advocacy with state officials and decision makers, achieved establishment of \$18.6 million, three-year program for teen tobacco use prevention

Manager, Project ASSIST, 1996-2000 American Cancer Society, Raleigh, NC:

- Collaborated with the NC Division of Public Health, co-managing statewide program to prevent and reduce tobacco use
- Served as primary media contact and trained staff and volunteers in public speaking and advocacy

Director, Travelers Aid Division, 1995-1996 Triangle Family Services, Raleigh, NC:

- Recruited, trained and supervised staff
- Established new \$400,000/year HUD grant program for transitional housing
- Obtained \$20,000 in community funding for client financial aid

Travelers Aid Counselor, 1993-1995 Triangle Family Services, Raleigh, NC:

- Supplied crisis resolution casework services to homeless clients
- Oversaw family resettlement program, funds distribution and case management

Employee Assistance Program Coordinator, 1992-1993 Program Resource Institute, Dunn, NC:

- Expanded client portfolio by 17% through marketing and public relations
- Performed employee assessments and provided counseling, referrals and case management

Community Coalition Development Coordinator, 1990-1992 Tri County Community Health Center, Newton Grove, NC:

- Planned and coordinated a coalition to reduce substance abuse among migrant farmworkers
- Developed and conducted a comprehensive community needs assessment for the agency

OTHER EXPERIENCE

- US Peace Corps Volunteer, Lesotho, Southern Africa, 1984-1985
- Blue Cross and Blue Shield of NC Healthy Community Institute for Non-Profit Excellence, 2003

EDUCATION

Master of International Administration. The Program in Intercultural Management, School for International Training, Brattleboro, VT, 1993

BA, Biology. The University of North Carolina at Chapel Hill, 1984